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PROFESSIONAL EXPERIENCE

2017 - ongoing HARDY ENTERPRISES PC - IKE, Family Business; General ship supplies

<u>Business Planning:</u> Added logistics and warehousing to the offered services

<u>Quality Control:</u> Monitoring business process based on high quality standards

<u>Warehousing:</u> Representatives and distributors of Ecolab Inc. products

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2000 - ongoing BAYONNE ENTERPRISES S. A., Co-founder & CEO

Real Estate: International luxury properties & consulting services

<u>Ports:</u> Cruise port development

<u>Yachting:</u> Chartering, sales and purchase

<u>Shipping:</u> Ships chartering, sales & purchases, cruise ship operation

2021 - ongoing HARDY MARITIME SERVICES - USA , Co - founder & CEO

Technical ship management

Spare parts

Repairs & services

2000 – 2017 DONOMIS - CRUISE SERVICES LTD, Co-founder & CEO

<u>Port Agency:</u> Managing > 1,000 calls per year to ports of Greece & Cyprus <u>Tour</u> <u>Operation:</u> Shore excursions at all ports and islands of Greece & Cyprus <u>Land</u>

Arrangement: Ships' dis/ embarkation procedures, un/ loading

Warehousing: Representatives and distributors of Ecolab Inc. products

Security Control: Control of obligations set by the IMO and the I SP S Code

Purchasing Depart.: Trademarked "Hardy Marine Services" general ship supplies

Forwarding: Supply chain management from shipments' packing to delivery

<u>Customs Clearance:</u> Customs assessment, documentation & payment management

<u>Chartering:</u> Ships hiring, charter party contracts

Clientele: Royal Caribbean Cruises, Celebrity Cruises, Azamara Cruises, Pullmantur Cruises, TUI Cruises, Norwegian Cruise Line, Hapag Lloyd Cruises, Peter Deilmann Cruises, Voyages of Discovery Cruises, All Leisure Cruises, Star Clipper Cruises, Kyma Ship Management,

Lindblat Expeditions - National Geographic, Moana Cruises

1981 – 2000 M. NOMICOS & CO LTD, Founder & CEO

<u>Port Agency:</u> Significant Eastern and Western Mediterranean ports

Tour Operators: All ports and islands of Greece & Cyprus

1967 – 2003 HARDY SHIP SUPPLIERS LTD, Family Business; General ship supplies

<u>Import / Export:</u> Stockists of specialized-for- cruise ships food items
<u>Warehousing:</u> Representatives and distributors of Ecolab Inc

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BORD MEMBER SEEN: Greek Ship Owners Association f or Passenger Ships, Board Member 2012- 2014

PSEPE: Hellenic Association of Ship Suppliers and Exporters, Board Member and General

Secretary 2018 - ongoing

CRUISE & TOURISM SETE: Greek Tourism Confederation

HATTA: Hellenic Association of Travel and Tourist Agencies **EEKFN:** Union of Cruise Ship Owners & Associated Members

PURCHASING ISSA International Ship Suppliers & Services Association

IMPA International Marine Purchasing Association,